

Do you believe that natural health products
make a difference in people's lives?
...then please allow
us to introduce ourselves.



Are you the **Québec Sales Account Rep** we are looking for?

Purity life Health Products *LP* is Canada's most valued distributor of natural health products. At Purity Life we believe natural health products make a difference in peoples' lives.
Our vision is to be Canada's most valued natural health products distributor.

Our values are based on providing a safe workplace for our employees and conducting business based on **COMMIT – collaboration, operational excellence, mutual respect, making a difference, integrity and transparency.**

We have developed our industry through outstanding innovation and a commitment to operational excellence. Purity Life has a job opportunity for a **Québec Sales Account Representative (Hybrid)** responsible for achieving sales targets and goals according to company and territory sales budgets.

As a dynamic industry leader in the field of natural health care we offer a great compensation package along with advancement opportunities to the right candidate. If you are a passionate, highly motivated and energetic individual who possesses the ability to succeed in a highly competitive selling environment then this is the opportunity for you.

Primary Responsibilities:

This is for a Hybrid position (Inside sales 50%, Outside sales 50%)

- Promotes and sells existing products distributed by the company with intent to take an order.
- Makes outbound sales calls to an established Inside Sales territory, presenting and selling branded product objectives as determined by the Sales and Marketing teams.
- Develop account trade business plans to garner customer support and increase sales volume, maintain trade co-op budgets.
- Works towards the successful attainment of sales targets.
- Investigates and resolves customer issues..
- Works with manager and retailers to gain shared business and grow exclusive brands at store level
- Think outside the box! Work with retail and broker partners to plan and execute events at store level to help drive business/sales.
- Identifying new exciting opportunities and following up on potential leads.
- Stay on top of industry trends to identify potential opportunities for company growth.
- Establishing and maintaining relationships with retailers, vendors and broker partners.
- Manage budgets and expenses according to company policies.
- Follow company core values/team player.
- Educate customers on all of the amazing value-added services and technology that Purity has to offer. Help create efficiencies by teaching customers to leverage our online ordering systems.
- Use CRM system "Proton AI" to track sales, pitches, and customer information.
- A valid drivers license is required.

Link to apply – <https://www.ondemandassessment.com/o/JB-6B1NR4U9R/landing?u=151813>
For more information on Purity Life visit www.puritylife.com Deadline: November 14, 2025